



**We are looking for a:**

## **Veterinary-Whisperer**

*full time; position beginning **1. Mai 2019**  
in the **Berlin area, Germany***

### **About Oculyze GmbH**

Oculyze, founded in 2016, is a multi-award winning technology Startup. We develop and build unique mobile microscopy solutions based on our image recognition and machine learning platform.

Our vision is: Image analysis for everyone, everywhere.

We have successfully managed the market entry with our first vertical application "[Oculyze - Better Brewing](#)" and are ready to expand and enter new markets in diverse industries including wine fermentation, veterinary and environmental diagnostics.

The Oculyze team members come from far and wide. Despite being a small team we have quite an impressive combined resume – with over 6 languages being spoken between us! Our team is made up of PhDs, engineers, foosball champions, sailors, synchronized swimmers and home brewers.

### **Position**

We are looking for a sales representative to bring our new veterinary application successfully into market.

You will be responsible for the acquisition of new customers by implementing a suitable sales pipeline for the addressed market. This includes visits to national and international trade fairs, demonstration of the system to farmers and in veterinarian practices. You should also be confident in performing product demonstrations via online tools. You will also be responsible to ensure customer satisfaction and handling after sales questions by coordinating with R&D for the product within the team.

**Important Skills for the position:**

- Degree in veterinary medicine or agricultural science with focus on animal science / dairy cattle or similar
- Track record of sales and product management experience
- Good knowledge of the animal health market; especially for dairy cows
- English (office language) working proficiency and fluent German proficiency
- Motivated to bring a new application into market
- Willingness to national and international business trips
- Skill in building and using a network of diverse institutions from research and industry

**Nice to have:**

- Any other Language
- Previous experience with pipedrive, trello, slack, panda docs, skype

The most important skills we are looking for are: **Attitude, Motivation and Commitment**

**What we offer:**

- Flexible working hours with the possibility to work from home up to 2 days a week
- Work in a growing, flexible Startup with a great international team (English is the office language)
- Independent work with the possibility to grow into a team-leadership position
- Foosball tournaments, office snacks, unlimited supply of coffee and awesome team events
- The possibility to grow with and within the company
- We can talk about anything else you need to be happy and successful

**Contact us at: [hr@oculyze.de](mailto:hr@oculyze.de)**